

S-E-C-R-E-T

2 January 1964

MEMORANDUM FOR: Sherman Kent

FROM :

[REDACTED]

SUBJECT : Broad Application of Cuban Work Norm Program

1. The Castro regime has announced plans to extend its work-norm, wage-classification program (which now applies to 44,000 workers) to cover 370,000 by the middle of 1964. Most of these will be "line" workers in industrial enterprises; substantial numbers of technicians, administrators and non-industrial types are to be brought in during the second half of the year.

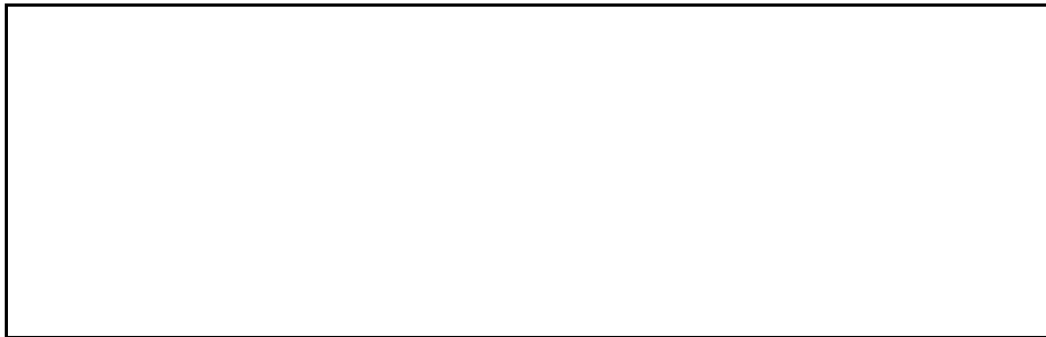
2. Since we discussed this subject in July,* the Cuban leaders have tried to put some additional sugar coating on the pill by slightly modifying the program and by pressing ahead with their "hard-sell." But they admit that in the experimental phases they have had some difficulty with the workers and they obviously anticipate ~~some~~ more. Presumably they are

* MEMORANDUM FOR THE DIRECTOR Possible Implications of Castro's Tougher Program for the Labor Force dated 15 July 1963.

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going ahead, even though aware of the risk, because Cuban economic performance has become so dismal that they feel they have no option but to take strong measures.



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